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U.S. Agricultural Trade Update

Economic Research Service U.S. Department of Agriculture

November 20, 1990

largest markets were Japan, Mexico,

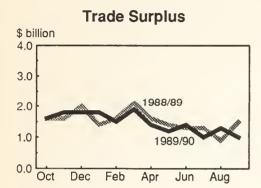
and Korea. The average export unit

value increased \$4 to \$242 a ton.

reached 17.2 million tons, 22 per-

cent above last year's significantly

Soybean exports for fiscal 1990



September Trade Surplus Down - The September agricultural trade surplus fell 17 percent from the previous month to \$1 billion, reflecting declines in exports. The cumulative farm trade surplus for fiscal 1990 totaled \$17.7 billion, \$500 million below the previous year (table 3).

Cotton exports of 90,000 tons in September were 24 percent below the previous month. The major markets were China, Korea, Japan, and Egypt. Cotton export unit values edged down another \$7 a ton to \$1,617. Cotton exports in fiscal 1990 totaled 1.7 million tons, 15 percent above a year ago and the largest in 10 years.

reduced level.

September Exports Lowest in 2 Years - U.S. agricultural exports amounted to \$2.7 billion in September, the lowest since July 1988. Decreases in corn, animal feeds, meat, cotton, soybean meal, sorghum, and barley more than offset increases in wheat, rice, tobacco, fresh fruits, and nuts. Fiscal 1990 exports edged up 1 percent from the previous year to almost \$40.2 billion.

Corn export volume plunged 31

tons, the lowest monthly volume

since February 1987. Japan was

the largest market, taking 880,000

shipped to the USSR. The average

\$117. Corn exports for fiscal 1990 totaled 59.9 million tons, 18 percent

above a year ago and the highest

since 1980.

tons, followed by Taiwan, Korea,

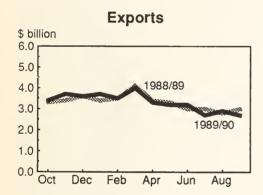
and Yugoslavia. No corn was

export unit value fell \$2 a ton to

percent in September to 2.7 million

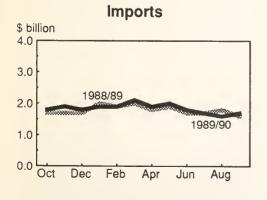
Agricultural imports remained unchanged in September at \$1.7 billion. Decreases in tobacco, vegetable oils, cocoa, meat, coffee, and dairy products just offset gains in sugar, live cattle, fruits, fruit juices, and vegetables. The cumulative import figure for fiscal 1990 reached a record \$22.5 billion, \$1 billion above the previous record set a year ago (Stephen R. Milmoe, 202-219-0822)

U.S. Trade Balance Remains



Wheat export volume rose 14 percent in September to 2.8 million tons valued at \$340 million. The leading markets were Egypt, China, Japan, Algeria, Korea, and Bangladesh. Average export unit values plummeted to \$122, the ninth consecutive monthly drop. Wheat exports totaled 28 million tons in fiscal 1990, 26 percent below the previous year and the smallest since 1986.

Strong - Agriculture has been a bright spot in the U.S. trade sector since the early 1970's (table 4). The surplus peaked in 1982 at \$27 billion, falling to \$5 billion in 1986. The increase in the trade surplus since 1987 reflects higher exports. Grain exports rebounded from a slump in the mid-1980's, bolstered by higher meat, fruit, and vegetable exports. Even though imports reached record levels in each year since 1987, the trade surplus totaled about \$18 billion in each of the last 2 years, its highest value since 1984.



Soybean exports fell 1 percent to 752,000 tons in September. The

Monthly supplement to Foreign Agricultural Trade of the United States.

Approved by the World Agricultural Outlook Board

	October-September				September			
Commodity group and unit	Thousand Units		\$ Thous	ands	Thousand	units	\$ Thousands	
l-	1988789	1989/90	1988/89	1989/90	1989	1990	1989	1990
Total agricultural exports (NA)			39,637,109	40,181,812			2,998,901 543,743	2,722,755
Animals and animal products (NA) Animals live - excl poultry (NA)			6,538,439 474,707	6,552,720			65 675	538,987 41,438
Cattle and calves - live (NO) Horses, mules, burros-live (NO)	249 38	120 77	152,104 252,352	88,821 217,080	8	7	5,945 55,299	6,334 31,335
Swine - live (NO)	172	55	21,182 10,761	9,766 13,900	4	6	896	673
Sheep and lambs, live (NO) Other live animals (NA)	299 	433	10,761 38.307	31 211	. š		139 3,395	920 2,177
Meats and meat products (MT) Beef and veal (MT)	869 350	876 363	38,307 2,355,299 1,420,689	2,456,565 1,494,889	74 30	70 20	177,072	213,382 131,198
Beef and veal - fresh or froz (MT)	342	363 355	1,395,938 24,750	1,460,648	29	28	98,397	128,765
Beef - prepared or preserved (MT) Horsemeat-fresh, chill, froz (MT)	8 58	8 55	127.791	34,241 147,504	1	1 5	98,397 2,540 13,112	2,434 13,722
Pork (MT) Pork - fresh or frozen (MT)	85 72	88 73	304,985 275,255	340,553 302,545	8 7	5 6 4 2	27,387 25,214	24,241 20,396
Pork - prep or pres (MT)	12	15	29,730 422,999	38,009	1	- 2	2,173 27,794	3,845
Variety meats, edible offals (MT) Other meats - fresh or prep (MT)	292 85	244 126	422,999 78,836	369,255 104,363	21 9	2 <u>2</u> 9	27,794 7,842	35,837 8,383
Poultry and poultry products (NA) Poultry - live (NA)			724,487 79,989	853,539			56.434	69,011
Baby chicks (NO)	35,879	39,754	68,871	96,373 80,336	2,676	3,188	7,111 5,474	8,332 7,087
Other live poultry (NA) Poultry meats (MT)	428	567	11,118 510,499	16,037 631,025	32	46	1,637 37,676	1,245 49,713
Chickens - fresh or froz (MT) Turkeys - fresh or frozen (MT)	382	508	442,463	517,667	28 1	40	31, 285	38,865 3,419
Other poultry - fresh or froz (MT)		21 14	23,667 16,436	27,468 15,061	1	1		1,190
Poultry meats - prep or pres (MT) Feathers and downs, crude (MT)	14 2	24 2	16,436 27,933 33,031	70,829 29,996	1	3 0		6,239 1,142
Eggs (NA)			100.968	96.146			9.443	9,824
Dairy products (NA) Evap & condensed milk (MT)	14	4	474,728 20,775	347,666 3,403	1	1	42,056 245	26,766 421
Nonfat dry milk (MT) Butter & anhydrous milkfat (MT)	147 18	13 63	145.295	19,500 98, <u>1</u> 30	12 3	0	11,024 6,471	310 931
Cheese (MT)	13	12	31,877 29,231	35,775	Ī.		2,281	3,480
Whey, fluid or dried (NA) Other dairy products (NA)			47,321 200,228 530,775	34,649 156,209			2,830 19,205	2,570 19,055
Fats, oils, and greases (MT) Lard (MT)	1,377 61	1,264 49	530,775 29,508	458,847 22,447	156 4	101 5	54,705 1,667	34,698 2,511
Tallow - inedible (MT)	1,096	1,001	405,857	343,769	127	79	43.908	24.429
Other animal fats & oils (MT) Hides and skins, incl furs (NA)	219	215	95,410 1,712,990	92,630 1,795,546	25 	17	9,129 127,448	7,758 13 <u>1</u> ,416
Cattle hides - whole (NO) Other cattle hides - pieces (NA)	26,260	24,777	1,360,116	1,365,138	2,056	1,869	101,483 4,561	10 7 ,836 1,746
Other hides & skins, ex furs (NA)			35,855 170,383	37,105 229,861			14,748	18,534
Furskins (NA) Mink pelts (NO)	3,073	5,128	146,636 90,928	163,443 115,685	170	102	6,656 4,370	3,300 2,538
Other furskins (NA) Wool and mohair (MT)	7	8	55,708 39,969	47,759 31,156	1	1	2,286 3,208	762 1.546
Sausage casings (MT)	10	11	29,332	33,125	1		2,534	2,708
Bull semen (NA) Misc animal prods - other (NA)			49,873 146,279	60,027 155,473			3,674	4,386 13,635
Grains and feeds (MT) Wheat, unmilled (MT)	114,692	112,987	16.820.641	15 . 694 . 198	9,364	7,057	1.392.262	959, 293 340, 463
Wheat flour (MT)	37,641 1,176	27 ¹ ,999 882	6,003,509 254,940	4,209,141	4,061 177	2,802 57	652,622 41,287	12,076
Bulgur wheat (MT) Other wheat products (MT)	39 12	16 17	9,146 10,804	2,757 15,439	0	0	1 314	1 355
Rice-paddy, milled, parboiled (MT)	3,041	2,501	954,844	829,490	273	207	91,640	65,457
feed grains (MT)	60,547	69,031	7,374,090	7,961,614	3,968	3,247	420,696	373,597
Barley (MT) Corn (MT)	1,718 50.676	1,898 59,878	211,424 6.109,447	219,741 6,929,109	175 2.888	2.699	18,894 310,363	5,688 315.440
Grain sorghums (MT)	8,039	7,239	910,496	810,747	851	461	90,688	52, 197
Rye (MT)	103	5	11,315	511	5	ő	502	14
Feed grain products (MT) Popcorn (MT)	411 71	479 71	129,934 40,250	131,684 40,492	47 6	42 6	14,028 3,020	11,306 3,329
Blended food products (MT)	225	283	66,256	81,395	19	10	4,702	3,387
Feeds & fodders, ex oilcake (MT)	11,086	11,125	1,849,320	1,825,931	818	55 693	138,991	115,198
Corn by-products (MT) Alfalfa meal and cubes (MT)	5,337	5,666	786,908	778,417	385 36	356 48	55,638 5,638	47,900
Beet pulp (MT)	634	532	81,247	65,875	22	25	3,121	3,146
Other feeds and fodders (MT)	694 3.872	457 3.916	83,057 817,243	51,585 843,412	1 3 7 5	264	74 . 719	25 56.505
Fruits and preps, excl juices (MT)	2,083	2,311	1,535,790	1,859,929	139	242	121,904	203,319
Fruits - fresh citrus (MT)	1,012	942	561,871	545,001	34	62	23,335	35, 131
urapetruit - tresh (MI) Lemons and limes - fresh (MI)	481 142	301 137	234,489 101,054	167,648 104,205	9 8	23 8	4,823 7,722	11,668 6.822
Oranges and tangerines-fresh (MT)	385	503	223,526	272,491	17	31	10,755	16,626
Apples - fresh (MT)	254	357	128,627	185,752	74 17	29	8,526	18,514
Grapes - fresh (MT) Other noncitrus - fresh (MT)	136 362	174 4 7 0	129,565 290,671	180,467 451 974	27 31	58 55	24,951 23,658	49,383 48,691
Wheat flour (MT) Bulgur wheat (MT) Other wheat products (MT) Rice-paddy, milled, parboiled (MT) Feed grains and products (MT) Feed grains (MT) Barley (MT) Corn (MT) Grain sorghums (MT) Oats (MT) Rye (MT) Feed grain products (MT) Popcorn (MT) Blended food products (MT) Other grain products (MT) Feeds & fodders, ex oilcake (MT) Corn by-products (MT) Alfalfa meal and cubes (MT) Beet pulp (MT) Other feeds and fodders (MT) Fruits and preps, excl juices (MT) Fruits - fresh (MT) Fruits - fresh (MT) Carapefruit - fresh (MT) Oranges and tangerines-fresh (MT) Oranges and tangerines-fresh (MT) Fruits - fresh (MT) Oranges - dried (MT) Prunes - dried (MT) Other dried fruits (MT)	163	191	262,045	305,926	17	22	27,656	33, 181
Prunes - dried (MT)	58	75	94,079	118,201	6	8	10,204	11,816
Other dried fruits (MT)	10	10	17,980	21,005	1	1	1,441	1,858

	October-September			1	September			
Commodity group and unit	Thousand Units \$ Thousands		Thousand	units	\$ Thous	sands		
I	1988/89	1989/90	1988/89	1989/90	1989	1990	1989	1990
Fruits, canned, excl juice (MT) Fruits - frozen, excl juice (MT) Other fruits - prep or pres (MT) Fruit juices, incl frozen (HL) Other fruit juices (HL) Wine (HT) Welands (MT) Pecans, shelled or prep (MT) Wegetables shelled or prep (MT) Wegetables and preparations (NA) Wegetables - fresh (MT) Calliflower - fresh (MT) Unions - fresh (MT) Wine (HL) Wine (HT) Wine (H	79 32 45 4,9702 2,295 4,7902 2,295 4,7902 2,295 4,71 166 216 67 18 710 63 28 160 92 118 771 273 54 161 58 166 503 338 118 43 21,052 4,863 44,801 24,963 44,801 24,963 14,592 14,592 14,1993 60 11,451 151 152 1,441 153 165 17 17 18 165 18 21 21 21 21 21 21 21 21 21 21 21 21 21	82 37 50 5,329 2,646 833 563 1,90 5446 11,159 120 1445 1392 1493 1493 1494 1495 1497	80, 213 30, 213 30, 213 264, 452 131, 046 88, 262 857, 793 518, 337 162, 866 105, 169, 60, 627 1, 542, 280, 341, 196 16, 512 50, 1640 125, 160 144, 258 133, 798 204, 811 204, 841 205, 846 138, 262 276, 918 1, 362, 958 4, 085, 412 4, 362, 958 4, 085, 412 4, 362, 958 4, 085, 412 4, 362, 958 4, 085, 412 4, 362, 958 4, 085, 412 4, 362, 958 102, 829 97, 526 1, 378, 861 1, 362, 958 102, 829 1, 378, 861 1, 362, 958 104, 891 1, 362, 958 107, 568 102, 829 1, 378, 861 1, 362, 958 1, 278, 861 1, 362, 958 1, 278, 861 1, 361, 369 1, 378, 378 1, 378, 378 1, 378, 378 1, 378, 378 1, 378, 378 1, 378, 378 1, 378, 378 1, 378, 378 1, 378, 378 1, 378, 378 1, 378, 378 1, 378, 378 1, 378, 378 1, 378, 378 1, 378, 378 1, 378, 378 1, 378, 378 1,	85, 884 39, 530 65, 393 328, 1800 166, 523 108, 366 929, 383 527, 072 128, 725 60, 180 2, 078, 6574 31, 7375 837, 7410 731, 7375 138, 626 63, 1797 131, 7591 245, 437 45, 647 45, 647 45, 647 1, 022, 154 46, 675, 212 60, 88, 676 1, 022, 154 993, 589 4, 246, 379 42, 457 339, 002 77, 663 1, 022, 154 204, 000 1, 353, 664 204, 000 1, 353, 664 204, 000 1, 353, 742 11, 353, 756 182, 475 889, 457 387, 688 207, 742 11, 353, 756 182, 475 183, 604 208, 807 17, 663 182, 475 183, 688 209, 875 184, 875 187, 788 187, 788 188, 607 198, 775 198, 775 19	53 424 2200 658 19 11 12 11 15 18 10 11 11 12 12 13 14 14 15 10 11 11 11 11 11 11 11 11 11 11 11 11	75448823214612	5,631 5,894 5,894 5,894 5,894 12,253 23,203 112,1777 85,555 10,133 118,1515 10,233 118,1515 1	7,555 4,500 6,298 15,454 29,284 111,802 57,058 12,956 146,668 12,956 146,668 11,234 14,568 11,234 11,234 11,234 11,234 11,234 11,234 11,234 11,234 11,234 11,234 11,391 11

	October-September			September				
Commodity and unit	Thousand units		Thousand	Thousand dollars		units	Thousand dollars	
	1988/89	1989/90	1988/89	1989/90	1989	1990	1989	1990
Vegetables and preparations (NA) Vegetables-fresh or frozen (MT) Tomatoes (MT) Asparagus (MT) Beans (MT) Carrots (MT) Carrots (MT) Carrots (MT) Garlic (MT) Garlic (MT) Lettuce (MT) Dnions (MT) Peas, including chickpeas (MT) Peppers (MT) Potatoes (MT) Squash (MT) Other vegs-fresh or froz (MT) Vegetables-prep or preserv (NA) Olives - prep or preserv (NA) Olives - prep or preserv (MT) Mushrooms, canned (MT) Mops, incl extract (MT) Artichokes - prepared (MT) Artichokes - prepared (MT) Tomatoes inc paste & sauce (MT) Waterchestnuts (MT) Beans and peas, dried (MT) Oth vegetables-prep/pres (NA) Sugar and related products (NA) Sugar and related products (NA) Sugar and related products (MT) Other sugar & rel prods (MT) Spices (MT) Tobacco - filler (MT) Tobacco - filler (MT) Tobacco - scrap (MT) Other tobacco (MT) Beverages, ex fruit juices (HL) Wine (HL) Malt beverages (HL) Other beverages (HL) Other beverages (HL) Other beverages (HL) Oilseeds and oilnuts (MT) Flaxseed (MT) Castor oil (MT) Castor oil (MT) Castor oil (MT) Coconut oil (MT) Olive oil (MT) Olive oil (MT) Seeds - field and garden (MT) Cotton, excluding linters (MT) Oilcake and meal (MT) Cotton linters (MT) Seeds - field and garden (MT) Cotton cxcluding linters (MT) Seeds - field and garden (MT) Cotton linters (MT) Seeds - field and garden (MT) Cotton linters (MT) Seeds - field and garden (MT) Cotton linters (MT) Seeds - field and garden (MT) Cotton linters (MT) Seeds - field and garden (MT) Cotton linters (MT) Fish and shellfish(MT) Fish - fresh or prepared (MT) Shellfish (MT) Fish products, other (MT) Agricultural chemicals (MT) Fish products, other (MT) Agricultural chemicals (MT) Fungicides (MT) Herbicides (MT) Insecticides (MT) Insecticides (MT) Farm machinery (NA) Tractors & self-prop mach (NO) Other ogach & parts (NA) Tobacco - manufactured (NA)	42,318 6,579 32,191 3,349 155 17,063 959 350 15,754 75 14 23 2	1,859 1,859 1,859 1,60 189 135 272 137 137 153 153 153 153 153 153 153 154 155 177 161 177 161 177 163 177 163 177 178 177 178 177 178 177 178 177 178 179 177 178 177 178 177 178 177 178 177 178 177 178 178	1,959,204 918,722 212,151 18,123 20,447 12,609 79,511 8,573 11,825 9,292 66,344 103,019 722,459 1,040,483 126,483 126,483 126,483 126,483 126,483 126,483 126,483 126,483 126,483 126,483 126,587 121,806 37,561 520,582 121,806 37,561 520,582 121,806 37,561 520,582 121,806 37,561 520,582 121,806 37,561 520,582 121,806 37,561 520,582 121,806 37,561 520,582 121,806 37,561 520,582 121,806 37,582 121,806 37,582 121,806 37,585 159,395 58,0031 65,362 720,923 175,748 187,344 187,344 187,346 187,347 163,945 114,689 1,653,160 73,975 212,124 24,478 187,346 187,347 25,247 212,247 2	2,263,873 1,216,919 2,391,261 2,37,302 12,071 775,727 17,1027 19,106 5,336 69,616 46,990 156,067 1,046,954 138,335 246,307 1,046,954 138,335 246,307 1,119,130 24,428 138,335 24,428 138,335 24,428 138,335 24,178 809 533,280 533,280 1,119,130 734,498 73,462 191,610 29,179 588,230 5,11,182 1,866,918 888,377 5,745 964,285 205,800 366,918 888,377 5,747 986,918 888,377 5,747 986,918 888,377 5,747 986,918 888,377 5,747 986,918 888,377 5,747 986,918 888,377 5,747 986,918 888,377 5,747 986,918 888,377 5,747 986,918 888,377 5,747 986,918 888,377 5,747 986,918 888,377 5,747 986,918 888,377 5,747 986,918 888,377 5,747 986,918 888,377 5,747 986,918 888,377 5,747 986,918 888,377 5,747 986,918 888,377 986,918 888,377 5,747 986,918 888,377 986,918	102 102 11 6 10 10 10 10 10 10 10 10 10 10 10 10 10	79 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	116,098 47,005 116,043 177,005 116,043 177,005	111,772 40,508 4,022 1,427 508 1,188 1,188 1,568 1,182 2,3357 2,5834 18,084 71,984 71,984 18,264 71,984 18,447 125,614 88,447 125,614 88,447 125,614 88,447 125,614 88,447 125,614 88,447 125,614 88,447 125,614 88,447 125,614 88,447 125,614 88,447 125,614 88,447 125,614 88,447 125,614 88,447 125,614 88,447 125,614 88,433 118,135 11,4486 12,378 11,483 12,379 121,255 11,483 121,379 121,255 121,379 121,255 121,379 121,255 121,379 121,255 121,379 122,379 123,904 124,613 125,344 126,137 127,558 127,904 128,796 128,796 129,618 1

^{1/} Excludes quantity data on anhydrous ammonia in 1989/90. All other statistics are preliminary. NA = Not available. Zeroes in quantity columns represent none or less than 500 units.

Table 3--U.S. agricultural trade summary (\$ Million)

Item	July	Aug	Sept	FY to date	Chg. fm. prev. yr.
			·····		Percent
Agricultural exports Imports (c.i.f.) Imports (Customs val.)	2,766 1,858 1,802	2,945 1,875 1,726	2,723 1,834 1,728	40,182 24,621 22,514	1.4 3.2 4.8
Trade Balance: Exports minus cif imports Exports minus Customs	909	1,070	889	15,561	-1.5
valued imports	965	1,219	995	17,668	-2.7

Preliminary data.

Table 4--U.S. agricultural trade surplus, FY 1972-1990

Fiscal year	Exports	Imports	Trade Surplus
		\$ Billion	
1972 1973 1974 1975 1976 1977 1978 1979 1980 1981 1982 1983 1984 1985 1985 1986 1987 1988	8.2 15.0 21.6 21.8 22.7 24.0 27.3 32.0 40.5 43.8 39.1 34.8 39.1 34.8 37.1 34.8 39.7 40.2	5.9 7.7 10.1 9.4 10.5 13.4 13.9 16.2 17.3 17.2 15.5 16.4 18.9 19.7 20.6 21.0 21.5 22.5	2.3 7.3 11.5 12.4 12.2 10.6 13.4 15.8 23.2 26.6 23.6 18.4 19.1 11.5 5.4 7.3 14.3 18.2

Table 5--U.S. agricultural exports (\$ Million)

Commodity group	July	Aug	Sept	FY to date	Change from prev. year
Total Live animals Meat & preps Dairy prod & eggs Animal fats Hides & skins Wheat Rice Corn Other feed grains Animal feeds Soybeans Vegetable oils Horticult. prods. Cotton & linters Tobacco, unmfg.	2,766 25 254 71 36 146 304 36 465 68 191 134 71 522 158 56	2,945 29 281 28 35 145 326 45 465 492 238 181 166 510 194	2,723 50 263 37 35 131 340 65 315 58 166 182 70 565 146 74	40,182 457 3,088 444 459 1,796 4,209 829 6,929 1,033 2,848 3,939 6,328 2,719 1,373	7 -17.6 7.7 3 -22.9 -13.6 4.8 -13.4 -9.0 13.4 -9.0 3 -11.2 -3.6 -8.5 3 -2.5 3 -2.5 3 -2.5 3 -3.5

Preliminary data.

Table 6--U.S. agricultural imports (\$ Million, Customs value)

Commodity group	July	Aug	Sept	FY to date	Change from prev. year
Total Live animals Meat & preps. Dairy prod, eggs Grains & feeds Fruits & nuts Vegetables Vegetable oils Wine Malt beverages Coffee Cocoa Rubber, natural Sugar-cane & beet Tobacco, unmfg. Seeds, flowers	1,802 62 258 102 96 282 123 54 63 92 150 89 50 58 87 33	1,726 588 263 83 99 243 119 69 79 90 128 96 53 44 54	1,728 85 241 71 100 262 112 54 70 75 122 78 72 89 60 56	22,514 1,068 2,868 976 1,181 3,488 2,264 710 921 888 1,997 1,042 713 588 683	3 41.6 17.2 3.7 3.7 3.7 13.9 1.5 6 -1.5 2.8 3.9 7 -19.0 7 -32.3 13.0

Preliminary data.

) three working days following release

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